

SERVICES & OFFERINGS



RANDGO
attract | retain | engage

WIFI BENEFIT



ABOUT THIS BENEFIT

Randgo can help you stay ahead of the curve by offering your members, clients or employees open internet access provided by the largest Wi-Fi infrastructure network in South Africa, at a fraction of the cost of going online using your mobile phone.

With over 2000 access points nationwide including shopping centres, all key transport hubs including all major airports, hotels nationwide, hospitals nationally, major leisure and entertainment sites as well as restaurants and coffee shops all over the country, members, clients or employees receive fast and seamless access across cities and regions without having to worry about breaking the bank.

BENEFITS TO COMPANY:

- ⌚ Fast and convenient user experience through a high-speed network
- ⌚ Uncapped internet usage and as well as time or data-based value proposition models available
- ⌚ Ability for members, customer or employees to upgrade or top-up their data based on the selected packages made available
The option for a fully funded Wi-Fi benefit
- ⌚ Ability to drive traffic to your desired portal or preferred point of member online engagement creating the opportunity to increased communication of desired information
- ⌚ Ability to white-list specific sites and apps making them zero-cost for members, customers or employees to access
- ⌚ Omni-channel support systems in place to ensure a smooth experience
- ⌚ Consistent quality control through pro-active venue monitoring





ABOUT THIS BENEFIT

For most people, making travel arrangements can be overwhelming, whether it is a leisure or corporate request. Randgo's professional Travel Desk offers exceptional service and takes the headache of travel planning away from members or employers – from start to finish.

Our experienced and knowledgeable consultants will source the best possible deals from our partnership with thousands of local and international service providers across multiple categories including flights, accommodation, travel packages, car rental, cruises and more – all within a members' budget.

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- ⦿ Ability for members, customer or employees to upgrade or top-up their data based on the selected packages made available
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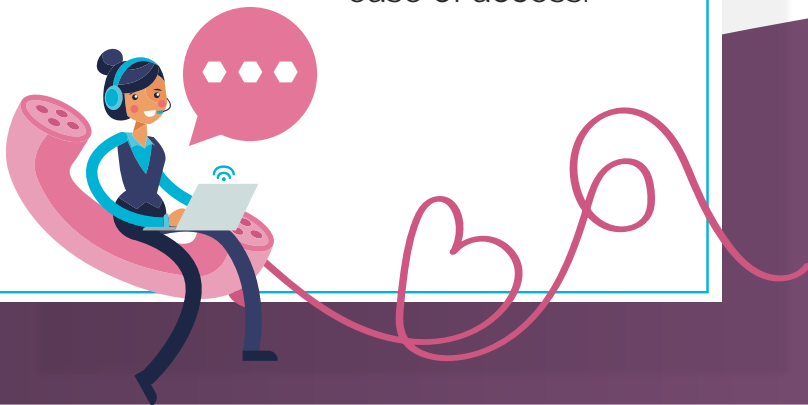
CONCIERGE (PART ONE)



ABOUT THIS BENEFIT

Randgo offers a comprehensive and constantly evolving lifestyle and discount benefit solution that delivers preferential treatment and savings on leading local and international brands, products and services broken down in to key lifestyle categories.

This solution focuses on saving your members time and money through exciting and relevant offers with transparent redemption processes and ease of access.



HOW DOES CONCIERGE WORK?

No matter the request, big or small, our concierge consultants are trained to treat every request with the highest-level care and personal attention.

1

The consultant conducts a detailed needs analysis to identify the specific needs, wants and desires of the member.

2

A detailed alignment analysis of our extensive partner network (comprising of thousands of vetted providers) is conducted.

3

Discounts are made available or negotiated where possible.

4

The consultant provides the member with multiple options / solutions (with supporting data) putting the power of choice in the member's hand.

5

We Consultants will follow up on all cases ensuring that members are happy with the options / solutions they have been provided with

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CONCIERGE (PART TWO)



PRODUCT BENEFITS TO MEMBERS

- ⦿ Offer members the ability to save time and money and get on with life's necessities
- ⦿ We ensure high service levels are in place with all clients to ensure mutually agreed upon standards
- ⦿ Comprehensive reporting capabilities that not only provide general statistics but also can track customer preferences and satisfaction
- ⦿ Continuous investment in staff training to meet the changing member needs
- ⦿ Complete flexibility and scalability so that as our clients grow there is additional functionality and further consultants available
- ⦿ Access to knowledgeable consultants
- ⦿ Members save time by allowing our consultants to do all the hard work
- ⦿ Members save money through exclusive access to a network of contracted discount partners
- ⦿ The service can be used as many times as needed



Thank you Randgo! You saved me so much time last week by helping me to find a opening to service my car. You guys rock!

Michael Hough



DISCOUNTED PARTNERS



ABOUT THIS BENEFIT

Randgo offers a comprehensive and constantly evolving lifestyle and discount benefit solution that delivers preferential treatment and savings on leading local and international brands, products and services broken down in to key lifestyle categories.

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NOTICE

The benefits can be tailored to suit the needs of our client's members ensuring high levels of relevance and value.

KEY BENEFITS

- 🛒 Shopping - A wide selection of deals from the everyday things to your hearts desires.
- ✈️ Travel - Exceptional rates and availability on flights, car hire, hotels, travel packages, cruises and more.
- 👶 Kids - Discounts on fun and exciting things to do and to get for the little ones.
- 🏥 Health & wellness - All the essentials you need to stay healthy for less.
- 🛒 Add one or two more and then a sentence like



EMPLOYEE DINING



ABOUT THIS BENEFIT

70% of the top 200 companies globally offer their staff a meal benefit, including Google, Facebook, Microsoft and Deloitte. Keeping up with these global companies, Randgo is now offering a staff meal benefit ensuring that ordering in at the office becomes a cost-effective endeavour.

By utilising this solution, employees enjoy tax-free meals from their favourite fast food restaurants.

The solution providers have worked with SARS, EY and KPMG to understand the specific fringe benefit tax law and accompanying rules and is the only provider in South Africa to have successfully digitised this tax law into a mobile application, allowing for meals to be tax free while at work.



BENEFITS TO EMPLOYEEE

- Tax free meals mean instant discounts of up to 18% to 45% per order
- Selection of 1 000+ restaurants across South Africa and growing
- Fast affordable delivery straight to the office
- Order and pay in person using Scan+Pay
- Safe and secure

BENEFITS TO CLIENTS

- One solution for all staff nationally so remote staff are not prejudiced
- We add partners around your offices
- No administration hassles
- Dedicated account manager

EXAMPLE RESTAURANT PARTNERS INCLUDE



FMCG COUPONS



ABOUT THIS BENEFIT

The ultimate solution for engaging members as shoppers, is the Randgo coupon solution featuring Rand value discounts on a vast array of products available at Shoprite, Checkers, Checkers Hyper and Boxer stores nationwide.

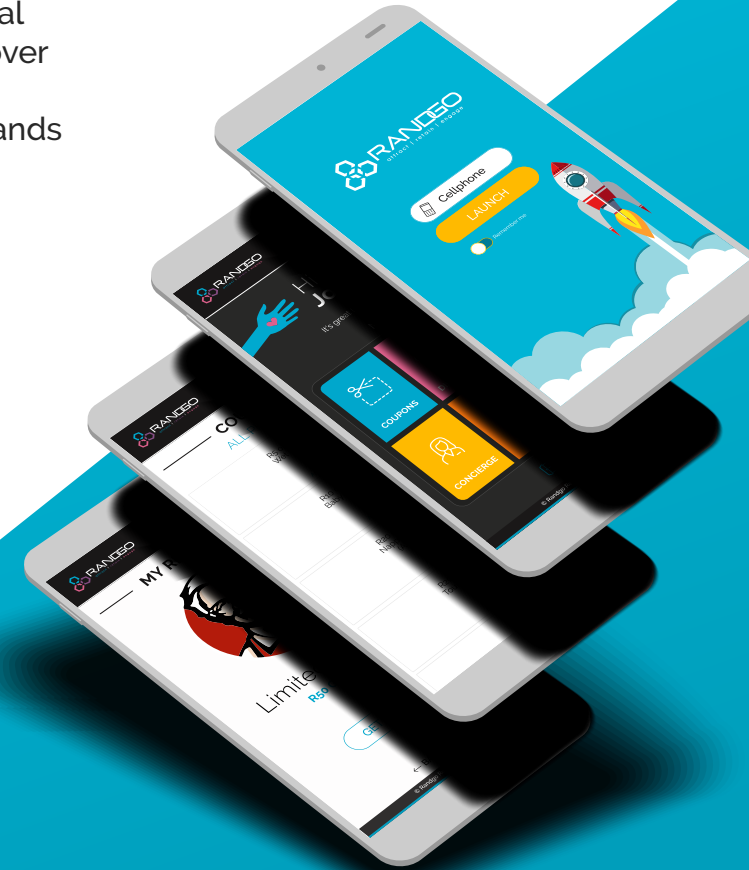
Offering members something more, for less, coupons reward them instantly, adding tangible value to their everyday lives

Categories include:



KEY BENEFITS

- Easy and convenient access
- Redeemable at the largest general retailer in South Africa featuring over 1800 stores nationwide
- A network of discount coupon brands in excess of 70 leading brands offering an extensive array of products
- A coupon listing in excess of 300 products
- A total basket value of over R 1 500.00 across the full listing
- Targeted discounts on day-to-day goods



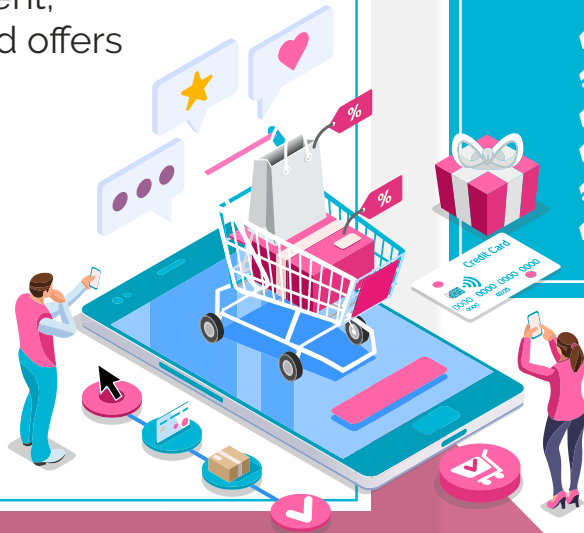
DEAL OF THE DAY



ABOUT THIS BENEFIT

Randgo offers a fully customisable and tailor-made e-commerce solution designed to offer members a personalized and hassle free-shopping experience.

The key value in offering these deals to your member base is that it drives ongoing engagement, highlights value and offers members unique benefits centered around both need-to-have and aspirational goods and services.



BENEFITS TO MEMBER

- Platform can be white labeled
- Access to benefit 24/7/365
- Multiple payment options available
- Products are procured based on member needs
- New products are added on an on-going basis
- Multiple marketing channels available
- Detailed reporting on customer and purchase behavior

RANDGO CAN OFFER AN END-TO-END SOLUTION INCLUDING THE FOLLOWING ELEMENTS:

- Management of the platform and its content
- Procuring of products and deals
- All logistics
- Payments
- Support (queries, complaints, returns, etc.)
- Reporting



SMART PHONE FIX



ABOUT THIS BENEFIT

Providing additional value to members, this benefit includes the facility for members to book in their device telephonically following a simple process where a dedicated Smartphone

Fix consultant will ensure their device is collected from the designated collection point (nationwide), repaired and returned to the same or alternative place in the fastest turnaround time possible, dependant on the nature of the repair.

NOTICE

Members receive a solution for peace of mind, receiving incidents of smartphone repairs per annum up to a pre-determined repair amount per incident.

BENEFITS TO MEMBER

- ☞ Assistance with the cash flow issue of having to repair a phone
- ☞ Reputable repair offers peace of mind
- ☞ Collection and delivery service means members can repair their device without worry of transport or time off work

BENEFIT TO MEMBER

Ability to assist members with tangible savings due to unfortunate events
Members remain contactable
Ability to fund any repair amount desired



DISCOUNTED MEDICAL NETWORK



ABOUT THIS BENEFIT

Randgo believes in good quality of health for all. The discounted medical network is designed to bring accessible and affordable medical services to members.

A network of over 4000 dedicated private practitioners situated in urban and rural areas across South Africa offer members high levels of value, discounts and benefits and is facilitated via a dedicated contact-centre where trained consultants will source an appropriate doctor in close proximity to the member and confirm the appointment on the members behalf.



DOCTORS NETWORK CONSULTATIONS

Members save on services provided by general practitioners within the network, including:

- Acute consultations – during office hours
- Chronic consultations – during office hours
- Acute medication – if the general practitioner is a dispensing practitioner
- Small office procedures – at selected general practitioners



BASIC DENTISTRY CONSULTATIONS

Members save on services provided by dentists within the network, including:

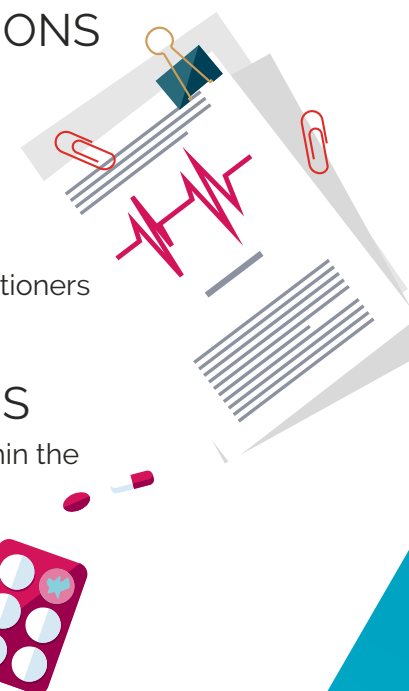
- Consultation - during office hours
- Oral examination - during office hours
- Scaling and polishing - during office hours
- Dentures – during office hours



OPTOMETRY NETWORK CONSULTATIONS

Members save on services provided by optometrists within the network, including:

- Eye examination - during office hours
- Frames from a selected range - during office hours





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**THANK
YOU**